



## Kingsmen Offerings: Product Discovery

## **Quick Impact**

You're a visionary leader with countless ideas to improve your world. We're a software delivery studio trusted by some of the nation's largest financial institutions and unicorn startups to deliver impactful, business enabling technology. Together, we'll partner through a tailored collaborative design process to clearly define your vision, understand potential impact and provide you with what you need to communicate for buy-in.

## **Product Discovery Options**

|   |                        |                              |                        | Development                 |
|---|------------------------|------------------------------|------------------------|-----------------------------|
|   |                        | ^                            |                        | Ç                           |
| PRODUCT DESIGN<br>OPTIONS               | Ideation               | Functional<br>Discovery      | Business Discovery     | Technical<br>Discovery      |
|   | To visualize your idea | To get funding for your idea | To prototype your idea | To start building your idea |
| Vision Definition                       |                        |                              |                        |                             |
| Vision                                  | <b>Ø</b>               | 0                            | <b>Ø</b>               | <b>Ø</b>                    |
| Goals & Metrics                         |                        | <b>Ø</b>                     | <b>Ø</b>               | <b>Ø</b>                    |
| Capability Map                          |                        | <b>Ø</b>                     | <b>Ø</b>               | <b>Ø</b>                    |
| Concept Visuals                         |                        |                              |                        |                             |
| Visual Graphics                         | <b>⊘</b>               | •                            | <b>Ø</b>               | <b>Ø</b>                    |
| Low-Fidelity Mockups                    | •                      |                              | <b>Ø</b>               | <b>Ø</b>                    |
| High-Fidelity Mockups                   |                        | •                            | <b>Ø</b>               | <b>Ø</b>                    |
| <b>Business Decomposition</b>           |                        |                              |                        |                             |
| Business Modeling                       |                        |                              | <b>Ø</b>               | <b>Ø</b>                    |
| Process Modeling                        |                        |                              | <b>Ø</b>               | <b>Ø</b>                    |
| Feature Map                             |                        |                              | <b>Ø</b>               | <b>Ø</b>                    |
| Prioritized Roadmap                     |                        |                              | <b>Ø</b>               | <b>Ø</b>                    |
| Technical & Architectural<br>Assessment |                        |                              |                        |                             |
| Architectural Assessment                |                        |                              |                        | <b>Ø</b>                    |
| System Integration Analysis             |                        |                              |                        | <b>Ø</b>                    |
| Data Integration Analysis               |                        |                              |                        | •                           |
| Infrastructure Analysis                 |                        |                              |                        | •                           |
| End of Engagement Pitch                 | <b>Ø</b>               | 0                            | 0                      | •                           |